

MEMBERSHIP GUIDE | 2020

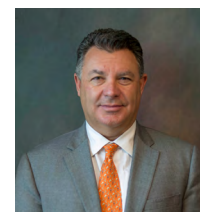


THE PETROLEUM ALLIANCE
OF OKLAHOMA

**AS THE VOICE
OF OKLAHOMA
OIL & NATURAL GAS,
THE PETROLEUM
ALLIANCE EXISTS TO
ENSURE RESPONSIBLE,
SUSTAINABLE
ENERGY FOR ALL.**

WHO *WE ARE*

The Petroleum Alliance of Oklahoma represents every segment of the oil and natural gas industry, allowing the industry to speak with one voice when advocating for the interests of our members, landowner partners, host communities and employees. Our members include companies of all sizes—from the smallest family-owned producers to the large, public companies, vertical and horizontal drillers, service companies, midstream companies, and refiners. Our goal is to enhance Oklahoma's economy for future generations and be a destination for capital investment from every segment of the energy industry.



“As the single voice of the oil and natural gas industry in Oklahoma, we are positioned to take the lead in assisting thought leaders and policymakers with issues of critical importance to our industry and to our state.”

—David D. Le Norman, Chairman



**#1 IN
OKLAHOMA**

OK's #1 taxpayer
and largest industry



**3,400+ INDIVIDUALS
1,300 COMPANIES**

1,300+ member companies
representing virtually all
production in Oklahoma



**DIVERSE
MEMBERSHIP**

Membership from every
segment of industry

SOMETHING FOR EVERYONE

If you are a member of Oklahoma's oil and natural gas industry, the Alliance is working for you. Whether you are a small, family-owned company or an employee of a Fortune 500 company, we focus on ensuring that your voice is heard by policymakers, while providing unique opportunities for networking and business development. Our fifteen standing committees encompass expertise from every segment of industry, and our staff of professional government and regulatory affairs specialists track every issue that affects our members' ability to operate in Oklahoma.



EVENTS & OPPORTUNITIES

Dozens of industry events and networking opportunities



WORK WITH AGENCIES

Work closely with state agencies to ensure fair and consistent regulation



FIFTEEN COMMITTEES

15 committees with expertise on all industry issues



PAC & ADVOCACY

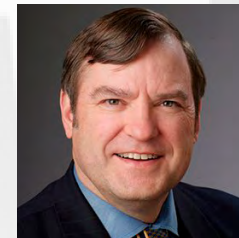
Political arm of the oil and natural gas industry

IN THEIR WORDS



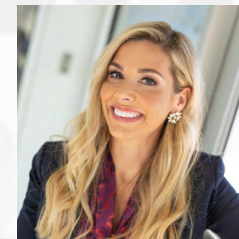
"The relationships I've built through my membership in the Alliance have enabled me to make contacts I never would have otherwise made."

-Tommie Herrell,
Spitfire Energy Group



"The Alliance's unique committee structure allows my company to have a voice that translates into solid policy at the State Capitol."

-S.K. Hatfield,
Crawley Petroleum Corporation



"There has never been a more critical time to become actively involved in championing for our industry than today. I am committed to supporting the efforts of the Petroleum Alliance and advocating for not only increased membership but active involvement across the state."

-Heather Powell,
Ventana Exploration & Production

ADVOCACY

Industry's united voice at the Capitol, courts and Corporation Commission

As the largest source of revenue to the state of Oklahoma, and the industry responsible for 1 in 6 jobs in the state, we take our responsibility to represent our members' interests at the State Capitol, courts, and the Oklahoma Corporation Commission seriously. Our staff of government affairs and legal professionals have the expertise and relationships necessary to ensure that our regulatory and tax environment is conducive to our members' success.



LEGISLATIVE AFFAIRS STAFF

Tracks and monitors over 2,000 bills filed each year that could affect Oklahoma's defining industry



EXPERT LEGAL COMMITTEE

Filed multiple amicus briefs to support and defend members



REGULATORY AFFAIRS STAFF

Works closely with the Oklahoma Corporation Commission to ensure fair and consistent regulation of the oil and natural gas industry

POLITICAL ACTION

Creating a strong voice for Oklahoma's oil and natural gas industry

The Petroleum Alliance PAC is comprised of members who annually contribute personal funds to help the association support local, state, and federal candidates for elected office. PAC support is a key reason our industry has been able to both deflect negative legislation and be proactive in pushing for policies that improve the ability of our state's oil and natural gas industry to compete in the marketplace.



SECOND TO NONE

One of the largest state business PACs in the country



EXCLUSIVE CANDIDATE EVENTS

Exclusive opportunities to meet candidates



ELECTION CONTRIBUTIONS

Contributes hundreds of thousands of dollars every election cycle

HOW YOU CAN *GET INVOLVED*



WILDCATTERS WEDNESDAY

These events, usually held the first Wednesday of **each month**, alternate between Oklahoma City and Tulsa. Luncheons and receptions feature leaders in the oil and gas industry and government.



LEGISLATIVE KICKOFF RECEPTION

Kicking off the legislative session in **February** at Baker Hughes (EIC), we provide an opportunity for members and guests to engage with legislators and other officials on the important issues that impact the future of the industry.



SINE DIE

We celebrate the conclusion of the legislative session at the Harn Homestead with this fun-filled charity event featuring live music, libations and BBQ.



SCOOP/STACK LIVESTOCK SHOWS

Held twice a year in the **winter** (SCOOP) and **summer** (STACK), these youth livestock exhibitions showcase and engage the communities in which our industry operates while raising funds for youth in rural Oklahoma.



OKLAHOMA OIL AND GAS DAY

Each **Spring**, hundreds of oil and natural gas professionals and supporters gather at the Capitol to introduce lawmakers to the people who are affected by legislation focused on our industry.



THE ALLIANCE OPEN

This is our largest golf tournament at the Oak Tree Country Club in Edmond where members and prospects compete for prizes and bragging rights.



WILDCATTERS INVITATIONAL GOLF TOURNAMENT

This annual event brings together Wildcatters Club members, PAC donors, and event sponsors to support the Alliance's Wildcatters Club and PAC.



JINGLE MINGLE

Our holiday party in **December** is a great way to celebrate the season and network with fellow members.



ANNUAL MEETING (JULY 27-30)

Our biggest event of the year will be held in **July** at the Four Seasons Las Colinas, and will feature the Oilfield Services Fundraising Auction, top industry speakers, exhibitors and networking opportunities. This event attracts hundreds of industry professionals and is one of the largest conferences hosted by a statewide association.



FALL CONFERENCE

Connect with fellow oil and natural gas industry professionals and enjoy the great outdoors during the Fall Conference. Over the course of three days, you will hear from knowledgeable speakers who will cover a wide range of topics including current state and federal issues which impact our industry.



Sponsorship opportunities available for all events listed. Please contact our senior vice president of membership development, Natalie Kinmonth, at natalie@okpetro.com for more information.

PARTNER PROGRAMS

It pays to be an Alliance member.



Always Designing
for People™

ADP offers Alliance members a 25 percent discount on ADP services including human resources, payroll, tax benefits, and administration. With over \$12 billion in revenue and nearly 700,000 clients, ADP is one of the world's largest providers of business outsourcing solutions. ADP can help oil and gas producers from hire to retire, offering everything from background checks for new employees to 401k plan administration.

amshot
Your business is worth IT

amshot provides full-service Managed IT, 24/7 help desk support, vendor management, software development, business intelligence, application management, and more to businesses of all sizes. As the official IT provider of The Petroleum Alliance of Oklahoma, amshot offers Alliance members a 15 percent discount on new service contracts.



The BITCO Insurance program offers qualifying members the possibility of a dividend payment each year. Nearly \$6 million has been returned to the Alliance members since the program's inception. BITCO's broad coverages include general, umbrella and pollution liability, workers' comp, property, inland marine and commercial auto at competitive rates.



BlueCross BlueShield
of Oklahoma

The Petroleum Alliance of Oklahoma Health & Benefits Plan offers custom-designed benefit options for Alliance member employers with 2-50 employees. Tailored to meet the needs of oil and gas employees, our plans give members access to the state's largest PPO and nationwide coverage. The benefit plans include dental, vision, life insurance and prescription drug coverage. For more information or to request a quote, email benefits@okpetro.com.



MEWBOURNE COLLEGE OF EARTH AND ENERGY
RONNIE K. IRANI
CENTER FOR ENERGY SOLUTIONS
The UNIVERSITY of OKLAHOMA

The Petroleum Alliance has partnered with the Mewbourne College of Earth and Energy to better serve the Oklahoma energy industry. The strength of the energy business lies in professionals who have superior educational opportunities and access to new technologies that solve the most complex problems. Alliance members can take advantage of discounted professional development courses through this partnership.

For more information on partner programs, please contact our partners program consultant, Marcy Ayers, at marcy@okpetro.com.

PETROLEUM ALLIANCE MEMBERSHIP LEVELS

The Petroleum Alliance is Oklahoma's oldest and largest oil and natural gas trade association. Add your voice to ours and enjoy numerous membership benefits!



In addition to membership dues, we also rely on the financial support of board members to advocate for the interests of our members and be the unapologetic leader of energy. Membership dues and executive committee fees vary for board members.

For all membership inquiries, please contact our membership and marketing coordinator, Annie Parks, at annie@okpetro.com.

01

INDIVIDUAL

MEMBERSHIP DUES: \$500/person

Petroleum Alliance members receive exclusive invitations to networking events, copies of our renowned bi-monthly magazine, weekly newsletters and more.

02

CORPORATE

2 or more individuals **MEMBERSHIP DUES:** \$450/person

Companies with two or more members receive a discounted rate on standard membership. This corporate package provides the same membership benefits offered at the individual level. Companies with five or more members, or dues totaling at least \$2,500, also gain exclusive access to Petroleum Alliance committees which work with policymakers on behalf of the industry.

03

NEXT GENERATION

For members 35 and under **MEMBERSHIP DUES:** \$250/person

The Alliance offers a special membership rate of \$250/person for individuals aged 35 and under.

MEMBERSHIP PACKAGE

VISION INVESTMENT PACKAGE | \$15,000 MINIMUM

Vision Investment Packages are customized to fit the needs and interests of your company. Packages include: corporate membership for all employees, sponsorship opportunities at Alliance events of your choice, the option of exhibiting at the Annual Meeting and Fall Conference, opportunities to advertise in the newsletter and website, exclusive discounts and access to Alliance committees. For inquiries about the Vision Investment Package, please contact our senior vice president of membership development, Natalie Kinmonth, at natalie@okpetro.com.

PETROLEUM ALLIANCE BOARD OF DIRECTORS

David Le Norman | Chairman
Reign Capital Holdings, LLC

Blu Hulsey | Vice Chairman
Continental Resources, Inc.

Chad McDougall | Treasurer
JMA Energy Company

Jeff Allison
Halliburton Energy Services

Justin Boyd
SPN Well Services

Courtney Brackin
OMNI Environmental Solutions

Joseph C. Brevetti
Charter Oak Production Co., LLC

Elizabeth Brown
The Gloria Corporation

Robert Costello
Tapstone Energy, LLC

Tony Cristelli
FourPoint Energy, LLC

David Deardeuff
INSURICA

John Paul (J.P.) Dick
Pinnacle Energy Services, LLC

Walt Duncan IV
Duncan Oil Properties

Luke Essman
Canyon Creek Energy, LLC

David Ferris
Brownstone Energy, LLC

Darin Fields
Phillips 66

Stephen Flaherty
Cimarex Energy Co.

Harold Hamm*
Continental Resources, Inc.

S.K. Hatfield
Crawley Petroleum Corporation

Tom Hellman
Marathon Oil

Tommie Herell
Spitfire Energy Group

Ethan D. House
EnergyNet, Inc.

Ronnie Irani*
RKI Energy Resources

Gregg Jacob
Devon Energy Corporation

Rick Lewis
Lewis Oil Corporation

Mike McDonald*
Triad Energy, Inc.

Jeffrey J. McDougall*
JMA Energy Company

Valerie Mitchell
Troy Energy, LLC

Melvin Moran*
Moran Oil Enterprises

Matt Most
Ovintiv USA, Inc.

Berry Mullennix*
Panther Energy Company III, LLC

Darrell Noblitt
Noblitt Oil & Gas

Samantha Omey
ExxonMobil Corporation

Rand Phipps
Mustang Fuel Corporation

John W. Pilkington*
Muirfield Resources Company

Kevin Ruffatto
Enbridge Inc.

Mark Schell
Unit Corporation

Greg Shepherd
Mewbourne Oil Company

Taylor Shinn
Baker Hughes

Craig Stephenson
Red Bluff Resources

Randall L. Sullivan
Randall L. Sullivan Trust

Robert J. Sullivan*
Sullivan & Company LLC

Geree Wald Morton
Plaster & Wald Consulting Corp.

Michael Walker
Enable Midstream Partners

David M. Wood
Gulfport Energy Corporation

Brian Woodard
Chesapeake Energy Corporation

Heath Work
EOG Resources



WAYS TO JOIN

 **Online:**
www.ThePetroleumAlliance.com

 **Mail this completed form and payment to:**
The Petroleum Alliance of Oklahoma
500 N.E. 4th Street
Oklahoma City, OK 73104

 **Contact:**
Annie Parks
Membership & Marketing Coordinator
annie@okpetro.com

NEW MEMBER INFORMATION

Name: ☐ Mr. ☐ Ms. ☐ Mrs. _____

Title: _____

Company: _____ # of Employees: _____

Address: _____

City: _____

State: _____ ZIP: _____

Phone: _____

Email: _____

MEMBERSHIP LEVEL (Select One)

☐ Individual: **\$500**

☐ Corporate: **\$450/person** (2+ required)
Please list the additional names of employees for this membership

Name: _____

Name: _____

Name: _____

☐ Next Generation: **\$250**
35 and under

Date of Birth: _____

PAYMENT INFORMATION

☐ Check Enclosed ☐ Visa ☐ Mastercard ☐ American Express

Total Amount of Membership(s): _____

Name on Card: _____

Card #: _____

Expiration: _____ CVC: _____

Signature: _____

Make checks payable to The Petroleum Alliance of Oklahoma.

*Chairman Emeritus
Signifies Executive Committee Member



THE PETROLEUM ALLIANCE
OF OKLAHOMA

ThePetroleumAlliance.com • 500 NE 4th Street, Suite 200, Oklahoma City, OK 73104 • 405.942.2334